



NORTHERN NEW MEXICO COLLEGE BOARD OF REGENTS MEETING FEBRUARY 24, 2022

A Regular Meeting of the Board of Regents of Northern New Mexico College was held on Thursday, February 24, 2022, in the Board Room and Via Zoom from the Board Room of Northern New Mexico College, Espanola Campus. Regents Present Michael A. Martin, Erica Velarde, Porter Swentzell, Ruben Archuleta and Evelyn Juarez.

Northern New Mexico College Staff Present: President Bárbara M. Medina, Ph.D.; Vince Lithgow, Vice President for Finance & Administration; Ivan Lopez Hurtado, Ph.D., Provost & Vice President for Academic Affairs; Ivan Lopez Hurtado, Provost & Vice President for Academic Affairs; Kathy Levin, Director, Financial Aid, Sandy Krolick, Communications & Marketing; Judith Pepper, Major Gifts Officer; Don Appiarius, Assistant Provost of Student Affairs; John Ussery, El Rito Program Director; Sally Martinez, Executive Assistant to the Provost & Vice President for Academic Affairs; Rishi Pouydal, Institutional Research Analyst; and Amy Pena, Executive Office Director.

Faculty Present: Dr. Heather Winterer, Dr. Sandra Rodriguez, Rhiannon West, Henry Moon, Anna X. Gutierrez Sisneros

Others Present: Tim Crone, Jessica Terrazas, Ortiz & Zamora, Dolores Sanchez, Bob Trapp, Rio Grande Sun, Bruno Guedes

I. CALL TO ORDER

Board President Martin called the meeting to order at 9:00AM

II. APPROVAL OF AGENDA

Board President Martin entertained a motion to approve the agenda.

Regent Archuleta moved to approve the agenda. Second – Regent Juarez. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

III. PUBLIC INPUT

None.

IV. COMMENTS FROM THE BOARD

A. Board of Regents Subcommittee Reports

1. Audit/Finance/Facilities Committee – Informational

Regent Velarde stated there was a very good meeting yesterday. Mr. Lithgow led them without a beat. We miss Ricky a lot but Vince did really an amazing job and we will talk about this later on in the meeting. Regent Archuleta thanked Mr. Lithgow for all the details, a very informative meeting.

2. Academic/Student Affairs Committee – Informational

Regent Swentzell stated they had a meeting yesterday and several items were discussed during the meeting, two of which are going to be covered by the Provost later in the meeting. Regent Juarez stated she agreed it was a great meeting and looks forward to hearing everyone's thoughts and questions on the items that will be discussed. As always huge kudos to Dr. Ivan Lopez presenting everything in a super organized and thorough manner as well as to Sally for sending all the supporting documents in a timely manner.

3. President's Evaluation Committee

Regent Velarde stated she had nothing to report. The Board needs to in March, Regent Velarde and Regent Juarez need to get on this again and start the process for next year.

4. Housing Committee – Informational

Regent Archuleta stated he had nothing at the moment but he did have a gentleman reach out to him but he told him will be reaching out in March to talk about a few ideas he has. Nothing concrete at the moment.

5. HERC – Informational

HERC will meet this evening and there were not meetings in the last month.

6. Presidential Search Committee

a. Presidential Search Firm Status and Possible Selection – Action Required

Board President Martin and Regent Swentzell stated they contacted eight firms or individuals. Two of them responded with proposals and they were posted on the website and they had six people respond to the request for recommendations. They had five people that suggested that we go with the Association of Governing Boards and one person that suggested that we could use either one of them and felt confident with either one of them. Regent Swentzell and Board President Martin had a meeting with President Medina and Mr. Lithgow to discuss the budget. When they first started the search, they thought they had about \$65,000 for the entire search and we have already spent \$10,000 on the advertising and we estimate we will spend about \$5,000 bringing in the five finalists on campus. President Medina was nice enough to reach out to AGB to Mr. Richard Weste who he believes was the President at Adams State when President Medina was there and asked

President Medina if this was correct. President Medina stated this was correct. President Medina was nice enough to set up a meeting with herself, Mr. Lithgow, Regent Swentzell and Board President Martin and they reduced their fee to \$45,000. This information was shared with the other three Regents but Board President Martin wanted to share that with everyone and turned it over to Regent Swentzell as far as what his thoughts are as far as which firm he would like to go with and then we will go Regent by Regent.

Regent Swentzell stated based on the work Board President Martin and he did in reaching out to search firms, search consultants and search facilitators we are in a little bit of a strange situation where most firms like to have control from the start to the finish of the process. They basically take over the process and do it their way and at their price. We are in an unusual situation in the sense that Board President Martin, Regent Swentzell and the search committee which invested significant amount of labor into the process. That we had had already completed a whole number of deliverables that a search firm would normally have done for us. Of course, Sandy, Human Resources Department and everybody has been doing a lot of work making sure the website looks great and we have the items posted. He is prefacing the comments with all the work done and the complications in getting a search firm join through the process half way through the process that is not normally their mode of operation. With that they did bring those concerns because we value the input of the community that was provided and every step of the way we have been interested in incorporating in a meaningful way the recommendation of constituents of Northern and surrounding communities. The feedback was overwhelmingly in favor of adopting AGB as the search firm. We wanted to ensure that they recognize the fact that we have completed a perhaps 30—40% of the normal search tasks. Including, he was very happy to see at 9:01AM receive an email in his email box from Tribal Colleges with Northern New Mexico College President right at the top of their advertisement. We have a robust advertising campaign reaching into all corners. In respect to the community feedback, he would be in favor of supporting that community feedback and going with AGB.

Regent Velarde stated she is in agreement and the community that commented as well. The six that commented. She appreciates all the work and she knows how hard it has been so if we can get somebody at this point after all the work, they have already put into it and get them to help us finish out and reach that goal, she thinks it would be great. She does love that we did have so much involvement in it because it does sort of put out mark on it as far as the community and all the people that were involved in the search committee. Thank you all for your work.

Regent Archuleta stated he is in agreement; it would be a good idea. It is a different situation late in the process but he is in agreement.

Regent Juarez would agree to go with AGB to continue the work that they have already done.

Board President Martin entertained a motion to accept the proposal from AGB and employee them as the search firm.

Regent Velarde moved to accept AGB's offer to be out search firm for the remaining of the Presidential Search. Second - Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

7. Adoption of Annual Open Meetings Act Resolution

Board President Martin asked if there were any questions regarding the Open Meetings Act. Board President Martin entertained a motion to approve.

Regent Swentzell stated he would move to approve it, however, under now therefore it says be it resolved that now therefore this 24th day of January, he thinks because it was prepared for the last meeting, he would approve it with the amendment that it is be it resolved this 24th day of February, 2022. Second – Regent Juarez. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

V. APPROVAL OF MINUTES

Board President Martin entertained a motion to approve the minutes of the November 29, 2021 meeting.

Regent Swentzell moved to approve the minutes for November 29, 2021. Second – Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

Board President Martin entertained a motion to approve the minutes of December 7, 2021.

Regent Swentzell moved to approve the minutes for December 7, 2021. Second – Regent Velarde. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

Regent Martin entertained a motion to approve the minutes of December 8, 2021.

Regent Swentzell moved to approve the minutes from December 8, 2021. Second – Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

Regent Martin entertained a motion to approve the minutes of December 10, 2021.

Regent Swentzell stated coming up for air, he wants to appreciate all the work Amy did in preparing all the minutes for all of these meetings. Thank you, Amy. Regent Swentzell moved to approve the December 10, 2021. Second – Regent Juarez. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

Regent Martin entertained a motion to approve the minutes of December 15, 2021.

Regent Velarde moved to approve the minutes for December 15, 2021. Second – Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

Regent Martin entertained a motion to approve the minutes of January 20, 2022.

Regent Juarez moved to approve the minutes for January 20, 2022. Second – Regent Velarde. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

Regent Martin moved to approve the minutes of February 14, 2022.

Regent Velarde moved to approve the minutes for February 14, 2022. Second – Regent Juarez. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

V. PRESIDENT’S REPORT AND ANNOUNCEMENTS

President Medina stated she would like to take a moment to think about peace. She knows that our students are entering a world that we as adults sometimes can't predict and she knows it troubles them and us. We hope that education is the way people learn to communicate, to understand one another and to respect one another. President Medina stated she would like to take a moment to think about the situation in Ukraine and all those in harm's way.

President Medina thanked everyone for that indulgence. She would like to preface her comments this morning with just a deep and overflowing appreciation. Whomever follows her in these steps and picks up where Dr. Bailey has worked so diligently for the last few years. She has been telling folks and she means it sincerely all the President's come and go, college presidents, the average tenure is six years. What we have at Northern and what you have built, the camaraderie, the expertness of your staff and faculty, that is the true treasure here. They are the ones that hold up the institution and of course the students in her mind are here and why we do what we do. President Medina is grateful for the continued warm welcome and the continued cooperation. She was waiting for someone to tell her they have always done something some way and did not want her to make a change or do anything and she has not yet heard the way we always do it or the way it is always done. It tells her that the organization is very healthy. There is a culture of appreciation and respect across the lines from staff and faculty. We do have our bumps in the road, we miscommunicate some times and she would like to take a moment to thank the Regents for their support and ask that when you have student concerns, it would make her life and the life of her staff really flow smoothly if you connect with her first. That just helps us get to the matters in a timely manner.

President Medina stated we just finished the legislative session and she spent six years working at the legislature in another state and she had never experienced anything like the 30-day session. We are so fortunate to have CUP as well NMICC. She thinks she got to know her colleagues better both Dr. Lopez and Mr. Lithgow. They have the best sense of dry humor that they have ever met. We think we did an admiral job. We are not ready today to disclose all of the funding sources. Just last night, President Medina got a call from a budget analyst about the letter of the law so they are still crunching to see what happened. It is really not official until the Governor signs and she has veto with that mighty pen. President Medina does not want to put people's hopes up and say we got this and got that. We had quite a bit of an ask. We had several community partners that were counting on us and unfortunately, we did not get our Senators and our Representatives as much as she had hoped from Junior Appropriations but we will be asking and articulating what our needs are. President Medina had conversations with NMICC and they went line by line through HB2. Probably the biggest implications for Northern will be the opportunity scholarship that passed, thank you all for your support. President Medina was able to testify on the panel for the House Finance Committee for that and she thinks it went well and thinks it is a game changer for New Mexico for the future. We are not quite sure how it works. As you all know when the Governor signs it will then go to rule making and we will all get a better idea of what those implications for the opportunity scholarship are. President Medina does think it is in Northern's best interest to continue to monitor that bill and see how it shakes out.

President Medina stated we got some support for nursing and teacher education. As everyone knows those are high demand areas so we are excited about those opportunities. We were discussing this morning what we are going to be able to do about the 7% for state employees. President Medina believes we will probably be doing a distribution of a certain percent this April and another percent July 1 so it is spread over the next fiscal year. She things the biggest disappointment was the \$15.00 hourly rate. We will see what we can do on campus but we are pretty close. We need to reexamine our equity and our salaries equity along the lines and we will do the best we can to reconcile what the budget has recommended for us. Northern's direction in working with CUP and NMICC is the right way to go. It is like you have your own legislative lobbyists and bill trackers fly across the screen two or three times a day. Other than losing some sleep and listing to some boring filibusters, President Medina thinks we had a great session and Northern came out well.

Dr. Medina mentioned she will be sending some work the Foundation has been doing. We are in a healthy position. She is so thankful Judith Pepper is on board, she is a go getter. Of course, Dr. Bailey was also instrumental in building up those funds. She will be sending a more in-depth report for the March meeting.

- A. Celebrate Northern
- B. CUP/NMICC Report
- C. NNMC Foundation
- D. Eagle Corporation Update

President Medina stated she thinks it is important to say we have the train on the tracks. That we are still moving forward, that we have not lost sight of our mission in all these transitions. The other big celebration is CHESS. We have this comprehensive management system that we are moving towards and boy purchasing, HR and finance, she is not going to say they don't grumble. President Medina has heard it. We kind of have CHESS fatigue. She thinks in two or

three years, unfortunately that is how long it is going to take to get that collaboration off the ground and have the systems working as efficiently as people had hoped. It has been a nightmare so if you see anyone in finance, purchasing or human resources, just give them a pat on the back or tell them you appreciate all their effort because it is a heavy lift for the college. We have an HR department that has two people and President Medina works with community colleges that have forty people in their HR so we are a mighty mouse in this enterprise. We do great things with a limited staff and President Medina thinks the Board of Regents all knows this. They deserve all our appreciation.

We have good news around graduation rates. For perspective, in 2015, this is Dr. Lopez show but she will steal it for a while. The graduation rate at Northern was a dismal 15%, we received notification yesterday that we are at 36% graduation rate. That is incredible progress to be made and we are not giving up. That is still not good enough. President Medina is assembling all her recruiters and admissions folks and letting them know again that it is about students first and letting them know again that it is about students first and assuring that students have a pathway to success. We have the tutoring resources, computer labs, faculty that are amazing. President Medina has been a professor for 20 years and she has been talking to students when she can find them and everyone has a specific professor that they mention and that tells her that there are healthy relationships going on in the teaching profession. Faculty, keep up the great work, keep mentoring, keep encouraging. It might take some of our students a little longer than four years but they will get there and what matters is that they will get there.

President Medina stated we have four students from Upward Bound that received notification that they received the Davis Scholarship. That is amazing. That is a full ride to many prestigious colleges that they would choose to select. That department and that work, Toby Bott Lyons, that is great work.

President Medina stated she would like to commend the nursing staff, we are not done, she does not want to say too many things preliminary, but we have had two site visits for accreditation. One in Teacher Education for the State and one in Nursing. We are hoping for great outcomes. We believe we had good meetings and we believe we put a positive face to our work here. It is really not hard to brag about these programs. It is really not hard to let folks know the good work that is going on in nursing and education, they do it themselves. They have great respect in the community and among schools.

President Medina stated another celebration is Dr. Lopez and President Medina have been visiting with all the superintendents that we serve, just touching base, introducing themselves, asking how we can work together and collaborate. We have been received so warmly and we look forward to continued collaborations.

President Medina stated lastly but not lastly, we do have the athletic program, Go Eagles. They are in conference play in Iowa. President Medina worried all day yesterday about their safe travel. She is going to do whatever she can to find the resources to make sure they need to be successful. Northern borrowed the NMHU busses for two events and she told them don't get used to it, don't get used to that style and she told them they were Cowboy Eagles for those two trips. We sent out the Zoom to the Regents and hope for support for the teams. This pandemic has worn on all of us, the isolation, the lack of gathering with our family. To have some small joy, to play basketball and have nothing attached to it. Our kids and students really need to get out there, they need to socialize, we need to worry about their mental health with this pandemic and we will be

talking to the Board of Regents more about that and the kinds of resources to support our students and the community. As we try to continue through the pandemic.

President Medina stated she is deeply honored to be at Northern and if you need to reach out to her, she is busy. President Medina stated Amy is the President really. She does a super job in getting folks to President Medina. President Medina is going to get T-Shirt that says on the front, I am not Rick Bailey and, on the back, it is going to say I have been zoomed. Dr. Bailey has been so gracious with President Medina. They still talk every weekend and she asks him what the heck is this and he answers so kindly and politely. We are on a good journey; transition is going well. Other than being busier than a tired old professor would want to be, she tells the students she is 100 years old and they don't blink, they just keep going. President Medina was so proud of the students, the Student Senate provided some opportunities for Black History Month. As she told the staff, she was not feeling like it was a good move to hire a Director of Equity & Diversity. She reminds everyone constantly that at Northern, we are the Office of Equity and Diversity. Those behaviors and values around equity and diversity come from every staff, student and faculty member. We are upholding that part of the bargain and we will be looking at some opportunities later this spring that will give more robust training should they need it in equity.

President Medina thanked everyone for their time and entertained questions. Board President Martin asked if there were any questions and thanked President Medina for a very thorough report and appreciates her leaderships. Regent Velarde stated she would like to thank President Medina. She really fits in quite well and it warms her heart and gives her a great big smile because it means the Regents did their job well. She is high fiving all her fellow regents because she is a superstar and thank you for taking the reins and guiding us. President Velarde appreciates President Medina. President Medina stated it is her pleasure and honor to serve as the President and she is sure she hasn't finished making her mistakes but her team will keep her in order. Regent Swentzell stated he would echo what Regent Velarde said and appreciates the hard work President Medina is putting in to keep the college going. He knows she had to hit the ground running and they were trying to warn her. Nothing quite like getting into the mix of things. We appreciate you and the work she is doing. Regent Archuleta thanked Dr. Medina for all the hard work and it is appreciated. President Medina thanked Regent Archuleta and stated he is too kind. Regent Juarez stated she would like to thank President Medina for all the love and the passion that she brings to this position, she can feel it through the computer screen and in every single word that she says and in everything that she updates the Board on and she appreciates President Medina and we are so blessed to have her here and you are awesome. President Medina thanked Regent Juarez and stated she thinks she is the next President. Regent Velarde stated she is going to be the next President of the United States ladies, she is a superstar. President Medina stated she is a superstar.

VI. FACULTY SENATE PRESIDENT REPORT

Dr. X stated Faculty Senate has been discussing the CBA and the aspirational salary matrix and getting ready for negotiations in May. She is also a faculty advisor with Joaquin Gallegos on the Sostenga Farm. They have 35 different vegetables harvested around Labor Day. They have applied for NMHED for \$150,000 to continue the work. There is a Hunger Task Force meeting will be on March 21st from 12:00PM-1:00PM.

VII. STUDENT SENATE PRESIDENT REPORT

Student Senate President Guedes stated Student Senate has been doing an amazing job not only helping with events but keeping the energy going. They disbursed funds for a student in need, he had a COVID issue. They used the Eagle Fund and hosted Speaker Series V with Dr. Medina and it was amazing and they learned a lot. The sessions will be posted on YouTube. We have been hosting Black History Month events this month and they screened a movie called 13 a Netflix documentary. Today there is a concert at 7:00PM to honor Black History. We also started recruiting students for Student Senate for the next academic year as they will all be graduating. They also started to plan a series of events for Women's History month and have a concert, open mic and social media campaign for it. They have been trying to continue the hard work and continue to encourage students to participate and continue student life and engagement, especially through Zoom. The team is in Iowa and they hope they can bring the trophy back. Go Eagles! Regent Velarde wished President Guedes good luck and safe travels home. Board President Martin wished President Guedes good luck.

VIII. STAFF REPORTS

A. Provost & Vice President for Academic Affairs

1. Approval of Conferral of Honorary Degree Policy

Dr. Lopez stated the first item is a new policy on how to confer honorary degrees. Because the Board had voted in the past for Northern to confer honorary degrees at the commencement ceremony which is a practice that has been in effect for several years. When Regent Martinez was part of the Board and at the time we had the last graduation ceremony, he brought to our attention that the process was pretty informal that we didn't have a process that was real. We approved these through the faculty senate, Provost and President but did not have a policy. Back then, Provost Lopez asked the Faculty Senate through their committees to develop a policy and they did so last year, because we didn't have commencement ceremonies recently the policy draft remained on the shelf. Finally, now that we are expecting to have a ceremony it came to his attention that we had to move this through the different channels of approval. It was reviewed by the President, the Vice President for Finance & Administration, the Provost, Faculty Senate and legal review by Ortiz & Zamora. There are no major concerns and the policy is in the package on page 50 (attached). It is simple policy that gives the detail on how the institution confers honorary degrees. Especially the nomination process. There is a little caveat he is asking the regents to approve for action. However, when President Medina was reviewing this policy, she had a suggestion. Right now, it only calls for a BA degree at the honorary degree and she suggested and he agrees we need to include also an associate honorary degree. This part is not in the policy because we wanted the policy to be approved since nominations will come to the Board at the March Board Meeting. The Faculty Senate and their committees are working on this change. If it passed, Dr. Lopez will bring this to the Board's attention at a later meeting. We would like to have this approved so the changes may come to the March meeting. Dr. X is here to represent the Senate and supports the policy.

Board President Martin asked if there were questions for Dr. Lopez and asked Dr. X if she would like to add anything. Dr. X stated she thinks it is a great idea to offer two degrees instead of just one and she is all for it and it is a great idea.

Board President Martin entertained a motion to approve the policy.

Regent Velarde moved to approve the nomination policy for honorary degrees. Second – Regent Juarez. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

2. Approval of Changes to the Faculty Constitution (By-laws) Action Required

Dr. Lopez stated in 2019 we came with a new organizational chart for Academic Affairs. Particularly in the way the academic departments were organized. In the old days we had four colleges and then we combined these into two schools. We have the School of STEM and Health Sciences and then we have the School of Education, Business and Liberal Arts. All of our academic departments fall under these two schools. This happened in the summer of 2019. By the fall of 2019 when we started the new school year, we had this new organizational structure for Academic Affairs. However, with time, we realized that the Faculty Senate was still organized under the old structure. The Senators and the number of Senators per academic department were a reflection of the old structure. Months ago, Dr. Lopez requested the Faculty Senate to update the way they were organized to reflect the current structure. That has been in place for over two years. The Faculty Senate worked on the By-Laws (page 54), By-Law II that discusses governance section. The senate is changing this bylaw with similar language but reflects the current structure. Anything that happens in the faculty constitution and handbook needs approval of the Board of Regents because it gives validity and legal protection to the action the Faculty Senate do. He is bringing this for approval. There is nothing of concern, it is just a reflection of the new academic structure since 2019. Dr. X. stated she requests approval of this policy.

Board President Martin entertained a motion to approve changes to the Faculty Constitution (By-Laws).

Regent Swentzell moved to approve the recommended changes to the faculty handbook. Second – Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

B. Vice President for Finance & Administration

1. Fiscal Watch Reports – Action Required

Mr. Lithgow reviewed the Fiscal Watch Report for the month of November 2021 for the Board of Regents (attached). Mr. Lithgow will have December, January and possibly February done by the March meeting.

Mr. Lithgow stated as a side note, the audit report became public late last week. We received a modified opinion and this is the second year in a row that we received an opinion, we had four years of disclaimers. Staff has worked hard to turn the ship around and we want that unmodified opinion. The modified has to do with buildings that were constructed in the 1980's and 1990's, we do not have enough information to provide to the auditors so they were satisfied the amounts listed were accurate so they could opine on those. Mr. Lithgow stood for questions.

Board President Martin entertained a motion to approve the Fiscal Watch Reports.

Regent Velarde wanted to thank Vince for all his work he has done an amazing job and thank you and thank you for your time at the legislature as well, she knows that can be torture. It is quite a circus and can be fun but can be frustrating. Thank you, Vince, Dr. Lopez and Dr. Medina as well.

Regent Swentzell thanked Mr. Lithgow for his work and his teams work to keep things going. He has a quick question looking at the documents presented in regards to expenditures on the auxiliary, enterprises and also in the decrease, expected decrease in sales and services. His question centers on the bookstore and some of those auxiliaries' services and some of the changes and he doesn't know where we are going in terms of COVID, in terms some of the amounts for auxiliary services and picking up some of those sales, what is the direction we are looking at these days in those areas.

Mr. Lithgow stated we have been looking at this over the last couple of years like other colleges going to an online model or third-party vendor. We are not big enough to really run it ourselves anymore so to speak. It is more efficient to have a couple of staff to work three-quarter time to get students their books. We have spent about \$128,000 for auxiliaries but collected about \$150,000 worth of commission. We are in the black there. The budget is kind of eschewed and in the future, we will request a decrease in that area through HED when we do our submission because it skews the budget up, especially in auxiliaries because they are supposed to be self-supporting. Hats off to Dalene for turning this around for her foresight. We will have to start looking at that in the future. Maybe it will be \$200,000 in the future or \$175,000 versus \$900,000.

Regent Archuleta had no questions

Regent Juarez had no questions.

Board President Martin entertained a motion to approve the Fiscal Watch Report.

Regent Velarde moved. Second – Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

3. Budget Adjustment Requests (BARs)

Mr. Lithgow stated there are no BARs for this month. We should have some for the March meeting. We will also have some Budget increases and that will be for some of the new round of awards that we have increased.

IX. DEEP DIVE

1. GoEducate

President Medina stated we are going to present GoEducate. Mr. Freeman asked if Dr. Lopez would like to make an introduction. Dr. Lopez introduced Mr. Gordon Freeman who has been a great partner with NNMC since 2019. He is a member with the national laboratory for education transformation and he is also a collaborator for GoEducate. Two years ago, when the pandemic was probably in the first six months, Gordon approached us with this idea to become partners with GoEducate which connects students from high school to employers at the end of a program. We are

the only partners in New Mexico and we have accomplished some good things he will describe. There was a press release about this that was captured by newspapers two to three weeks ago. Mr. Freeman presented to the board of Regents (attached).

Board President Martin thanked Mr. Freedman and asked the Board if they had any questions or comments.

Regent Velarde stated she had no questions this is an amazing tool. Mr. Freedman stated it is so necessary. He lives in two worlds. He lives in the nonprofit world that wants to see this as a mission but we are pretty much aware that if you don't have a company committed to build something. As you know grants come and go so, we have worked effectively with them and helped them. He is in touch across the country and has been for the last fifteen years with colleges, community colleges, employment programs and they are basically fractional technologies out there. There is really nothing systematic. He has to say if this didn't make sense to Dr. Lopez and the College, they would have bailed out a while ago.

Dr. Lopez stated he would like to make some comments about this. Dr. Lopez stated first of all, he would like to say something Gordon did not mention. This partnership has provided Northern with this platform at no cost. We have not paid a dime on this. Our team, Sara McCormick, Sandy Krolick and several students participated in this effort. We are just beginning. We piloted this with the College of Business. We just had a presentation with all chairs. The next step is to put all programs there. It is also a recruitment strategy because when you go to the platform, you can see with videos what the different career pathways offer to students and what are the type of jobs and skillsets that are needed to be successful in a particular field. The other thing Dr. Lopez would like to mention is in 2019 when we were having our co-curricular assessment retreat, we discovered through the data that the number one need that our students expressed was that Northern did not have Career Services. We didn't even have an office, we responded, we now have a Career Services Office and now we have this platform that is going to allow us to have robust services to connect students with employers. Dr. Lopez is very happy with this collaboration and very glad that Gordon has and the GoEducate team selected Northern, that they trusted us, they have put in a lot of time and effort for no compensation. Dr. Lopez thanked Gordon for this partnership. Mr. Freeman stated he would like to mention this will become a primary marketing tool. He knows most of the other colleges of higher education in the State. CNM saw the press announcement and called them and he wanted the Board of Regents to know that. On the other hand, he knows how slow they are to operate, he knows that SFCC has taken years to jump on this but the college can reach out from Northern, there is no reason what is going on with LANL, you can't be changing project managers with Sandia. Same thing with Intel. There is no reason to stop this effort and what is really fascinating and he has to congratulate the Board of Regents that they are willing to look at innovation. Most colleges are pretty conservative. They will speak about innovation and they will do things but won't commit beyond a certain point. It is not an accident they are at Northern, there is a reason for this. They also have Odessa College in Midland Texas coming on board and they are similarly good to work with because they don't have those blinders about well, we haven't done that in the past. We all know New Mexico, something new comes up and you scratch your head and think about it but he is really proud of Northern jumping on this and the staff has been amazing. He hopes they can report out again as they get more successful and in the interactions with the college, if there are employers who should be part of this, please let them know. The boundaries on the online stuff are global. Board President Martin thanked Mr. Freeman. Board President Martin asked if there would be a chance that would also work with SBDC. Mr. Freeman stated absolutely and they would very much like to work with that group. They have really tried to

work with the regional economic group but they really need to come in through Northern or others. Absolutely, if they sat down with that group and mapped out the available jobs in the area, those would go in the system. They would backfill those and sit down with the college and say what programs are most likely for this. The beauty of Northern is it has so many kinds of offerings so certifications of certain things are important. That is what this is meant for, this is meant to do that mapping and they would love to do that as soon as the college wants to. This should become a regional tool. They have divided the world because of the way we work in organizations into education here, employers here, service groups here, nonprofits. In his mind it is kind of BS at this point because again when you go shopping at Amazon or do something else, they are not making you stop at each organization and figure it out. They are putting you on a pathway. The short answer is yes and as soon as you like. Board President Martin stated this is very exciting news and he is looking forward to working with him in the future.

We now have a career services office and now have this platform to allow us to have robust services to connect students with employers. He is very happy with this collaboration. He is happy GoEducate has selected Northern and trust us because they have put a lot of time and effort with no compensation. Thank you, Gordon, for this partnership. Mr. Freedman stated there is no reason to stop this effort. The College is willing to look at innovation and do things but will not commit at a certain point. It is not an accident they are at Northern. They also have a college in Odessa. He would like to report our again as it becomes more successful. If there are employers that should be part of this, the College should let them know. The boundaries online are global.

X. EXECUTIVE SESSION

None.

XII. ADJOURNMENT

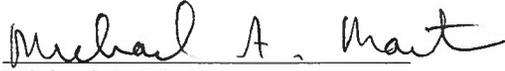
Board President Martin asked Dr. Medina if she had anything prior to adjournment. President Medina stated she doesn't have anything other than to tell everyone to be safe, travel wisely and we will talk too you next month. Call and email as your time permits, she is here to serve and so is the rest of the team. Go Eagles!

Board President Martin entertained a motion to adjourn.

Regent Velarde moved to adjourn and Go Eagles. Second – Regent Archuleta. A roll call vote was taken. Board President Martin – yes, Regent Velarde – yes, Regent Swentzell – yes, Regent Archuleta – yes, Regent Juarez – yes. Motion passed unanimously.

The Board of Regents adjourned at 10:20AM.

APPROVED:



Michael A. Martin
President



Erica Rita Velarde Aug 20, 2022 09:46 MDT

Erica Velarde
Vice President

3/29/2022

Date

8/20/2022

Date

1356_001

Final Audit Report

2022-08-20

Created:	2022-08-19
By:	Amy Pena (amy.pena@nnmc.edu)
Status:	Signed
Transaction ID:	CBJCHBCAABAAucVKDA5sZIQA2BrC-sC0qmx_VKAJuEh

"1356_001" History

-  Document created by Amy Pena (amy.pena@nnmc.edu)
2022-08-19 - 8:08:41 PM GMT- IP address: 205.166.231.250
-  Document emailed to erica.velarde@nnmc.edu for signature
2022-08-19 - 8:09:07 PM GMT
-  Email viewed by erica.velarde@nnmc.edu
2022-08-20 - 3:45:12 PM GMT- IP address: 172.226.6.35
-  Signer erica.velarde@nnmc.edu entered name at signing as Erica Rita Velarde
2022-08-20 - 3:46:01 PM GMT- IP address: 174.205.35.88
-  Document e-signed by Erica Rita Velarde (erica.velarde@nnmc.edu)
Signature Date: 2022-08-20 - 3:46:03 PM GMT - Time Source: server- IP address: 174.205.35.88
-  Agreement completed.
2022-08-20 - 3:46:03 PM GMT